Capability Statement













Company Overview

NAME: Strategic & Creative Marketing Inc.

UEI: MZHKYNEJKAJ4 CAGE Code: 65J75

EST.: 2001

ADDRESS: 308 S. Jefferson St # 133, Chicago, IL 60661

WEBSITE: WWW.SCMARKETINGINC.COM

PHONE NUMBER: 630-456-0827

EMAIL: INFO@SCMARKETINGINC.COM

Core Competencies

PRINT, EMAILS, TRADE SHOWS **GRASSROOTS AND DIVERSITY MARKETING**



Clients



































Capabilities

541613 - Marketing Managing **Consulting Services**

512110 - MOTION PICTURE AND

VIDEO PRODUCTION

519130 - INTERNET PUBLISHING &

WEB SEARCH

541430 - GRAPHIC DESIGN SERVICES

541810 - ADVERTISING AGENCIES

541830 - MEDIA BUYING

541520 - PUBLIC RELATIONS

541850 - DISPLAY ADVERTISING

541860 - DIRECT MAIL ADVERTISING

541870 - ADVERTISING MATERIAL

DISTRIBUTION SERVICES

541890 - OTHER SERVICES RELATED

TO ADVERTISING

541910 - MARKETING RESEARCH & PUBLIC OPINION POLLING 711510 - INDEPENDENT ARTISTS. WRITERS, & PERFORMERS 541990 - ALL OTHER PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES 512110 - MOTION PICTURE AND VIDEO PRODUCTION 541430 - COMMUNICATION DESIGN SERVICES, VISUAL 541490 - OTHER SPECIALIZED

DESIGN SERVICES

323110 - COMMERCIAL

LITHOGRAPHIC PRINTING

Contact Us



Name: Susan MacNicol

Role: President

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Email: Susan@SCMarketinginc.com

Linkedin: Susan MacNicol

Certification









Capability Statement



Services

- SOCIAL MEDIA ADS/DIGITAL MARKETING
- WEBSITE DESIGN
- CORPORATE BRANDING
- RECRUITMENT MARKETING & EMPLOYMENT BRANDING
- STRATEGIC
 PARTNERSHIPS &
 NATIONAL PROMOTIONS
- CORPORATE COMMUNICATIONS
- MARKET RESEARCH, FOCUS GROUPS
- MARKET RESEARCH RESPONDENT RECRUITING
- COMMERCIAL LITHOGRAPHIC PRINTING
- MOTION PICTURE AND VIDEO PRODUCTION
- INTERNET PUBLISHING & WEB SEARCH
- GRAPHIC DESIGN SERVICES
- MARKETING CONSULTING SERVICES
- ADVERTISING AGENCIES
- MEDIA BUYING
- PUBLIC RELATIONS

- DISPLAY ADVERTISING
- DIRECT MAIL ADVERTISING
- ADVERTISING MATERIAL DISTRIBUTION SERVICES
- OTHER SERVICES
 RELATED TO ADVERTISING
- MARKETING RESEARCH & PUBLIC OPINION POLLING
- INDEPENDENT ARTISTS, WRITERS, & PERFORMERS
- ALL OTHER
 PROFESSIONAL,
 SCIENTIFIC, AND
 TECHNICAL SERVICES
- MARKETING CONSULTING SERVICES
- MARKETING MANAGING CONSULTING SERVICES
- NEW PRODUCT DEVELOPMENT CONSULTING SERVICES
- MOTION PICTURE AND VIDEO PRODUCTION
- GRAPHIC DESIGN SERVICES
- COMMUNICATION DESIGN SERVICES, VISUAL
- ONLINE ADVERTISING AGENCIES
- OTHER SPECIALIZED DESIGN SERVICES

Contracting Options

Simplified Acquisition Threshold: Direct work up to \$250,000. Our team specializes in creating and executing marketing and recruitment campaigns on national, regional, and local levels. We use a variety of tactics such as print and TV, connected TV and radio ads, social media and digital marketing (both paid and organic), trade shows, emails, videos, public relations, and promotions.

SBA ED/WOSB Program: Direct work above \$250,000. Contact SBA at wosb@sba.gov

Past Performance

Apprenticeship Ilinois - DCEO AND IDES

Worked with this government program & ran multitactic, multi-year campaigns, including on-site video production, trade show materials, social media ads on Facebook & LinkedIn, brochure design, & more. The social ads' incredibly low cost-per-click of \$8 (avg is \$40) allowed us to maximize their ad budget to get 1,700 ad clicks instead of 340 in first 3 months.

K-12 - RSCO CT DEPT. OF EDUCATION

Worked with 65+ schools in the Hartford, CT area & ran multi-tactic, multi-year campaigns, including a new website, social media ads, translated flyers, virtual fairs, on-site & b-roll videos, & paid social ads on Facebook, Snapchat, & TikTok targeting parents and teens separately. Social ads resulted in 9.4 million post views in under 2 years, 16,000 applications received (despite the pandemic) and 95,000 clicks on ads.

Higher Ed - SIUE, ISU, WIU

 Worked with multiple major Universities conducting market research, producing videos, crafting blogs, & executing social media ads (Snapchat, TikTok, Facebook). One major Illinois-based University saw a 12% increase in applications to their Economics Program in one year, while another achieved 6 new students enrolled after we targeted 600 that had been accepted but had not yet enrolled.

Econ Dev - INVEST AURORA (ILLINOIS)

In our work with a major Econ Dev Program, our 3prong approach targeted new businesses encouraging
relocation, targeted current businesses to promote
services offered (including grant matching), &
highlighted events to increase consumer spending.
Our 2-year program, with a small \$6,200 ad spend,
produced 1million+ views & 14,000 clicks at an
incredibly low 44cent cost-per-click (avg is \$4.50)

Manufacturing / Supply Chain Providers

Worked with industry-leading companies such as
 Zebra Technologies, Peak Technologies,
 Barcodes/Levata, & others. Employed multiple
 marketing tactics including eye-catching landing page
 design, lead-producing email funnels, contact-boosting
 LinkedIn connection software, SEO-formatted blogs, &
 brand awareness + lead generation social media ads.
 Results included the sale of 120 Fixed Industrial
 Scanning systems to a company that was specifically
 targeted in our campaigns.